

US Field Operations

Home Office

[Tim DeSett](#),
Head of U.S. Field Operations

[Jason Hawkins](#),
Retail Distribution Leader

[Michael Hayes](#),
Client Engagement

[Ella Broks](#)
Wholesale Distribution Leader

Midwest

Zonal President:

[Joe Fitzpatrick](#)

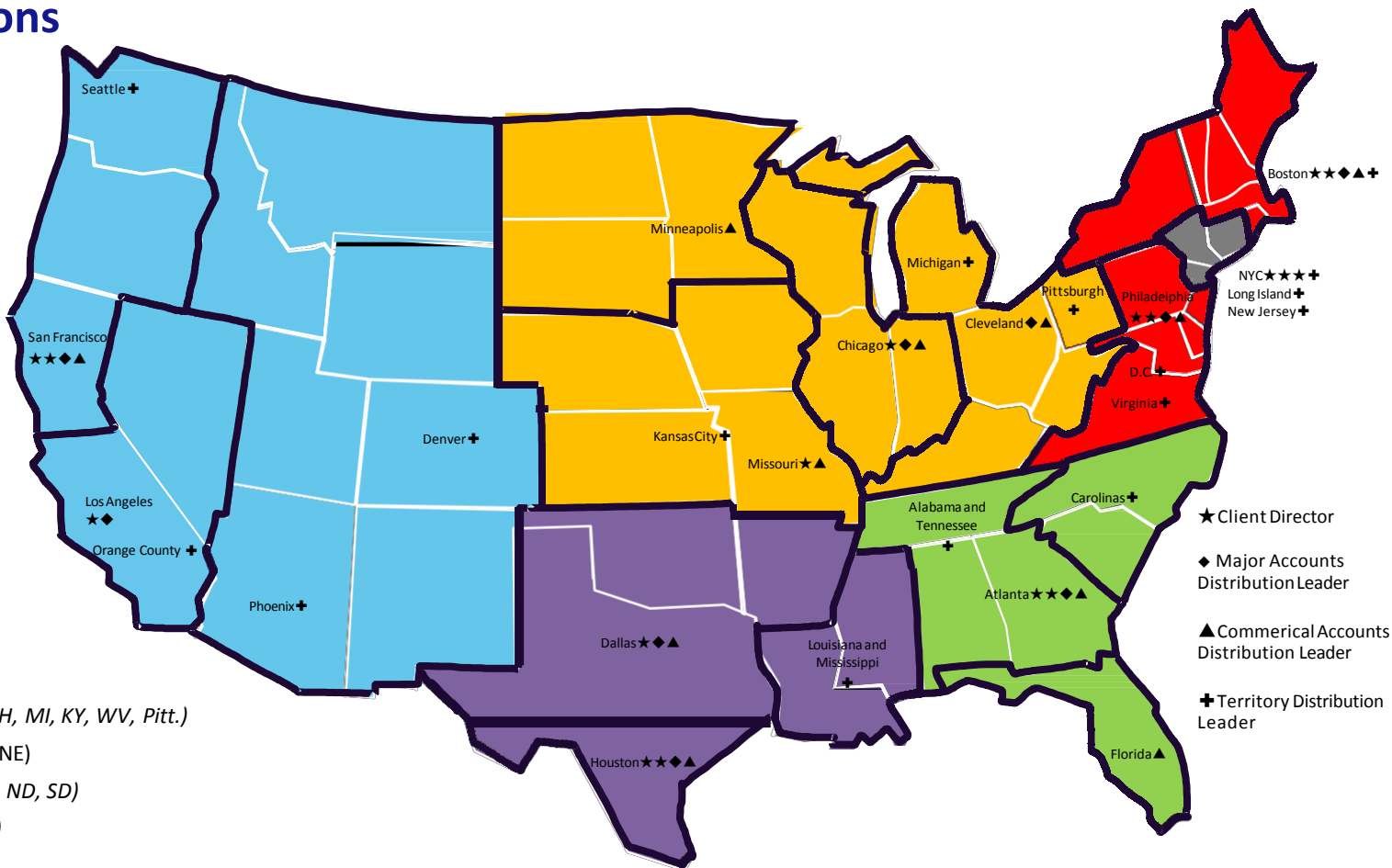
Managing Directors

[Antonetta Palazzo](#) - Cleveland (OH, MI, KY, WV, Pitt.)

[Kent Ochs](#) - St. Louis (MO, KS, IA, NE)

[Michael Levy](#) - Minneapolis (MN, ND, SD)

[Tai Rutledge](#) - Chicago (IL, IN, WI)



- ★ Client Director
- ◆ Major Accounts Distribution Leader
- ▲ Commercial Accounts Distribution Leader
- ✚ Territory Distribution Leader

West

Zonal President:

[Matt Edelheit](#)

Managing Directors

[Andrea Coleman](#) - Northwest
(Northern CA, WA, OR, AK)

[Jen Kennedy](#) - Mountain States
(CO, AZ, UT, NM, ID, WY, MT)

[David Guild](#) - Southwest
(Southern CA, NV, HI)

South Central

Zonal President:

[Joe Connelly](#)

Managing Directors

[Cindy Coleman](#) - Houston
(TX, LA, MS)

[Amanda Ruback](#) - Dallas
(TX, OK, AR)

Southeast

Zonal President:

[Kim Reed](#)

Managing Directors

[Hugo Carson](#) - Florida &
Carolinas

OPEN - Atlanta (TN, AL, GA)

Northeast

Zonal President:

[Ron Willett](#)

Managing Directors

[Paul Feuerbach](#) -
Upper Northeast

[Ginger Schultz](#) - Mid-Atlantic

New York

Zonal President:

[John Gambale](#)

Managing Director

[Matt Thompson](#) - NYC

[Tony Choi](#) - U.S.
(Asian Corporate Solutions)

