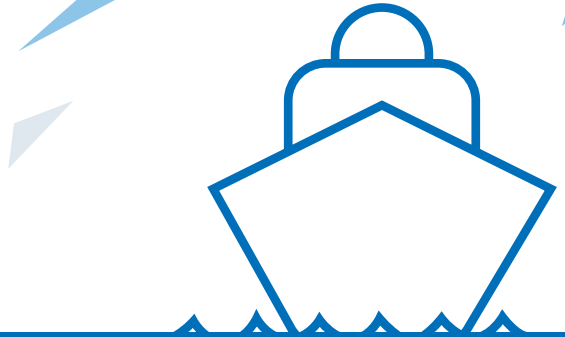




# HULL AND MARINE LIABILITY

## Offering

- Broad product offering including Primary Hull and P&I as well as Primary and Excess Marine Liability
- Open to risks on 100%, shared, layered or excess position
- Minimum deductible: flexible, dependent upon the exposure
- Capacity up to \$50M Marine Liability; \$5M Hull; \$1M Primary P&I
- Minimum premium: \$50,000 Primary Hull and P&I; \$25,000 Primary Marine Liability



## Industry Focus

- Target “brown-water” classes of business, including ports and terminals, tug and barge operators, marine construction, and charterers

INDUSTRY	 <b>PREFERRED RISKS</b>	 <b>NON-PREFERRED RISKS</b>
Tug and Barge Operators	<ul style="list-style-type: none"> <li>• Fleet operators, vessel handling</li> </ul>	<ul style="list-style-type: none"> <li>• Long haul towing, fishing boats</li> </ul>
Freight Handling	<ul style="list-style-type: none"> <li>• Terminal operators, port authorities, liquid bulk terminals</li> </ul>	<ul style="list-style-type: none"> <li>• Passenger terminals</li> </ul>
Marine Construction	<ul style="list-style-type: none"> <li>• Maintenance and repair</li> </ul>	<ul style="list-style-type: none"> <li>• Diving contractors</li> </ul>
Charterers	<ul style="list-style-type: none"> <li>• Vessel charterers</li> </ul>	<ul style="list-style-type: none"> <li>• Cargo owners legal liability (standalone)</li> </ul>
Marine Excess	<ul style="list-style-type: none"> <li>• High excess limits</li> </ul>	<ul style="list-style-type: none"> <li>• Below \$10M attachment point</li> </ul>

## AIG Market Differentiators



### Client Risk Solutions (CRS)

- Global team of loss control consultants with deep experience in the maritime industry to help identify and quantify a client's unique exposures and help them to minimize their risk



### Multinational

- Committed to delivering world-class multinational expertise, solutions and service to clients in a globally consistent and seamless fashion through one of the largest global networks in the industry, spanning 215+ countries and jurisdictions



### Claims

- Dedicated claims team who average 18 years of experience in handling marine claims

American International Group, Inc. (AIG) is a leading global insurance organization. Building on 100 years of experience, today AIG member companies provide a wide range of property casualty insurance, life insurance, retirement products, and other financial services to customers in more than 80 countries and jurisdictions. These diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange. Additional information about AIG can be found at [www.aig.com](http://www.aig.com) and [www.aig.com/strategyupdate](http://www.aig.com/strategyupdate) | YouTube: [www.youtube.com/aig](http://www.youtube.com/aig) | Twitter: [@AIGinsurance](https://twitter.com/AIGinsurance) [www.twitter.com/AIGinsurance](http://www.twitter.com/AIGinsurance) | LinkedIn: [www.linkedin.com/company/aig](http://www.linkedin.com/company/aig). These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference into this brochure. AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at [www.aig.com](http://www.aig.com). All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries, and coverage is subject to actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property-casualty coverages may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds. © American International Group, Inc. All rights reserved.